

CASE STUDY

Predictable Quarterly Delivery of a Multidisciplinary System

About Scopio Labs

Scopio Labs is a global medical technology company transforming digital pathology through integrated electro-opto-mechanical systems, software platforms, and AI/ML with FDA clearance, IVDR HIPAA & GDPR compliant, Scopio serves healthcare providers worldwide. The company employs approximately 150 people across multidisciplinary R&D and production team.

The Challenge: The Challenge: Managing Multi-Disciplinary Complexity at Scale

As Scopio Labs grew, the complexity of coordinating integrated mechanical systems, electro-optics, and AI/ML across 150 employees required a more synchronized approach. To maintain their high standards for FDA and IVDR compliance while accelerating innovation, the company sought a model that could better bridge the gap between diverse R&D teams and delivery goals.

The Solution: A Unified Agile Framework

Partnering with AgileSparks, Scopio Labs reorganized into six cross-functional squads, each owning a complete value stream. By implementing Quarterly PI Planning and organization-wide demos, they integrated hardware, software, and AI workflows into a single, transparent rhythm. This evolution turned complex dependencies into collaborative strengths, resulting in:

- **Reliable Predictability:** Shifting to consistent, high-impact quarterly releases.
- **Enhanced Visibility:** Real-time clarity for leadership on progress and risk management.
- **Continuous integration** across hardware, software, and AI teams
- **Sustained Growth:** A scalable operating model built for the future of digital pathology.



AgileSparks helped us to increase our ability to deliver. We are now delivering predictably and aligning effectively across mechanical, hardware, software, and AI teams— including outsourced partners.

Working with Roni and the AgileSparks team has been a true pleasure. Their professionalism and their ability to adapt and respond to complex challenges in real time were exceptional. They didn't just introduce Agile practices—they helped building a delivery engine that gave us transparency, predictability, and confidence.

I highly recommend AgileSparks to any organization that needs to improve its delivery capabilities and scale effectively."

Guy Meger,
SVP R&D, Scopio



Transformations like these are never easy, and at Scopio, the bar was particularly high. Existing customers, a product spanning mechanical systems, electro-optics, software, and AI, sustained engineering obligations running alongside new development, a regulated environment, and the very real cultural friction of asking skilled, opinionated people to work differently all added to the complexity.

AgileSparks met us at that level of complexity and kept adapting as we went. Roni and the team understood our real constraints—not just the process side—iterated with us as the reality on the ground evolved, and helped bring the team along, truly practicing what they preach.

The result: predictable quarterly delivery, genuine cross-functional alignment, and leadership visibility we didn't have before. It was not a simple journey, but they were the right partner for it.

I would recommend AgileSparks without hesitation to any organization facing serious delivery complexity, especially where easy answers don't apply.

Amir Shlomovich
COO, Scopio